

NORTHWEST PIPE COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)
(In thousands, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Net sales:				
Water Transmission	\$ 28,692	\$ 39,775	\$ 58,349	\$ 69,133
Tubular Products	-	2,286	9	6,856
Total net sales	<u>28,692</u>	<u>42,061</u>	<u>58,358</u>	<u>75,989</u>
Cost of sales:				
Water Transmission	28,025	41,047	56,517	76,155
Tubular Products	618	3,176	1,012	7,433
Total cost of sales	<u>28,643</u>	<u>44,223</u>	<u>57,529</u>	<u>83,588</u>
Gross profit (loss):				
Water Transmission	667	(1,272)	1,832	(7,022)
Tubular Products	(618)	(890)	(1,003)	(577)
Total gross profit (loss)	<u>49</u>	<u>(2,162)</u>	<u>829</u>	<u>(7,599)</u>
Selling, general and administrative expense	3,571	4,091	7,412	8,690
Restructuring expense	<u>-</u>	<u>-</u>	<u>881</u>	<u>-</u>
Operating loss:				
Water Transmission	(438)	(2,648)	(1,352)	(9,904)
Tubular Products	(903)	(1,002)	(1,333)	(898)
Corporate	(2,181)	(2,603)	(4,779)	(5,487)
Total operating loss	<u>(3,522)</u>	<u>(6,253)</u>	<u>(7,464)</u>	<u>(16,289)</u>
Other income (expense)	194	(1)	184	38
Interest expense	<u>(115)</u>	<u>(119)</u>	<u>(252)</u>	<u>(237)</u>
Loss before income taxes	(3,443)	(6,373)	(7,532)	(16,488)
Income tax benefit	<u>(1,375)</u>	<u>(131)</u>	<u>(1,596)</u>	<u>(663)</u>
Net loss	<u>\$ (2,068)</u>	<u>\$ (6,242)</u>	<u>\$ (5,936)</u>	<u>\$ (15,825)</u>
Basic and diluted loss per share	<u>\$ (0.22)</u>	<u>\$ (0.65)</u>	<u>\$ (0.62)</u>	<u>\$ (1.65)</u>
Shares used in per share calculations	<u>9,610</u>	<u>9,580</u>	<u>9,607</u>	<u>9,576</u>

NORTHWEST PIPE COMPANY
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands)

	<u>June 30,</u> <u>2017</u>	<u>December 31,</u> <u>2016</u>
Assets:		
Cash and cash equivalents	\$ 17,528	\$ 21,829
Trade and other receivables, net	20,975	25,555
Costs and estimated earnings in excess of billings on uncompleted contracts	43,178	43,663
Inventories	22,415	19,037
Other current assets	<u>1,214</u>	<u>2,096</u>
Total current assets	105,310	112,180
Property and equipment, net	116,213	118,101
Other assets	<u>10,992</u>	<u>11,274</u>
Total assets	<u>\$ 232,515</u>	<u>\$ 241,555</u>
Liabilities:		
Current portion of capital lease obligations	\$ 258	\$ 325
Accounts payable	7,620	5,267
Accrued liabilities	7,682	10,925
Billings in excess of costs and estimated earnings on uncompleted contracts	<u>1,012</u>	<u>2,038</u>
Total current liabilities	16,572	18,555
Capital lease obligations, less current portion	481	602
Other long-term liabilities	<u>11,293</u>	<u>13,185</u>
Total liabilities	28,346	32,342
Stockholders' equity	<u>204,169</u>	<u>209,213</u>
Total liabilities and stockholders' equity	<u>\$ 232,515</u>	<u>\$ 241,555</u>